



## PRESS RELEASE

### 2024, AN EXCEPTIONNAL YEAR FOR SIENNA IM'S INFLOWS

**Paris, February 6th 2025** – Three years after its creation, as of end 2024, Sienna Investment Managers (Sienna IM) surpassed €40 billion in assets under management (including €3.4 billion in assets under administration and advisement). Listed assets accounted for more than 2/3 of total inflows. The strong 19% increase in assets under management (compared to 2023) is the result of a very dynamic inflow of €6 billion. With all the Group's business lines performing well, inflows reflect investor confidence, particularly in the context of an exceptionally significant mandate, and benefit from the synergies made possible by Sienna IM's multi-expertise business model.

- After an already robust 2023, the Listed Assets<sup>1</sup> expertise continues to grow, with inflows of €5.3 billion, thanks to the success of its bond, money market, and equity funds. Despite a contrasting environment, the thematic strategy *Sienna Actions Emploi Retraite Solidaire* and the strategy *Sienna Obligation Impact Social*, launched in 2022, passed important milestones.
- The Private Credit<sup>2</sup> expertise, which extended its presence to Italy last April, saw its inflows exceed 400 million euros, the result of a good commercial dynamic in direct loans. In particular, the first closings were finalized for *SID3* (Sienna Sustainable Infrastructure Debt), *Sienna Biodiversity Private Credit* (a unique European strategy launched with the support of the Malakoff Humanis group,) and *Special Situations* fund in Italy.
- The Hybrid<sup>3</sup> Assets expertise continues to develop, reaching almost €350 million in assets under management in just 2 years, confirming investors' attraction to hybrid products in savings solutions (employee savings, retirement savings, and life insurance).
- The Real Estate expertise saw its transaction volume increase to 350 million euros, including several exclusive transactions in three new European countries (Ireland, Great Britain, and Poland).

Sienna IM has identified three strategic areas of development for the upcoming years:

- Consolidation of relationships with existing investors and partners;
- Democratization of private assets for retail clients;
- Strengthening the range of tailor-made private debt investment solutions for institutional clients.

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<sup>1</sup> Sienna Gestion is authorised by the AMF as an UCITS manager and as an AIFM n° GP97020, member of Sienna IM group

<sup>2</sup> Sienna AM France is authorised by the AMF as an AIFM n°GP97118, member of Sienna IM group. Ver Capital SGR is an Italian management company authorised to manage UCITS & FIAs by the Bank of Italy n15 234, member of Sienna IM group

<sup>3</sup> Hybrid assets are investment solutions that combine listed and unlisted assets within the framework of long-term savings.

Paul de Leusse, Chairman of Sienna IM, comments : *“At the end of a particularly dynamic year, marked by expansion in terms of both offering and European presence, Sienna IM intends to go even further. In the three years of our existence, we have proven our agility and ability to innovate in response to economic and regulatory opportunities, such as the Green Industry Act (loi Industrie verte). In 2025, our teams will remain more than ever at the service of institutional investors and retail clients, as well as European mid-market companies.”*

#### About Sienna Investment Managers

Sienna Investment Managers is a multi-expertise pan-European asset manager of the publicly traded investment holding company Groupe Bruxelles Lambert (GBL). With a team of around 300 professionals, Sienna IM operates in Paris, Luxembourg, Milan, London, Hamburg, Frankfurt, Madrid, Amsterdam and Seoul.

Spanning listed and private assets, Sienna IM builds bespoke and innovative solutions for its clients, with purpose. As of end of December 2024, the Group oversees more than €40 billion under management, of which over 80% (AuM eligible under SFDR perimeter) are classified article 8 or 9.

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